



## WAV PTP800 PROMO EXTENDED THROUGH Q2, 2010

Valued Partners,

WAV, your Authorized Motorola Distribution Partner, is proud to announce an exclusive PTP800 promotion. While supplies last, WAV is offering a 5% rebate (off MSRP) on select PTP800 projects to qualified Motorola partners.

### **When does the program start and expire?**

Thursday, 4/1/10: Start date. First day orders will be accepted

Wednesday, 6/30/10: End date. Last day orders will be accepted, or while supplies last, whichever comes first

### **How does the rebate structure work?**

At the end of Q2, 2010, partners that have purchased eligible SKUs will be sent a 5% rebate certificate, which can be redeemed at [www.wavonline.com](http://www.wavonline.com). All rebate claims must be submitted via the WAV website no later than July 30<sup>th</sup>, 2010. Approved claims will be paid 30 to 45 days after claim submission.

### **Requirements to qualify for the rebate**

- Fixed VAR status with Motorola
- Purchase of eligible products through WAV Distribution

### **What Motorola products are eligible for the 5% rebate?**

CMU and ODU PTP800 products. For a complete list of eligible products, visit [www.wavonline.com](http://www.wavonline.com)

### **How is the rebate paid?**

Upon receipt of WAV's invoice for eligible PTP800 products, eligible partners will receive a rebate certificate with redemption code. Rebates can only be redeemed online at [www.wavonline.com](http://www.wavonline.com). All rebate claims must be submitted via the WAV website no later than 30 days after the WAV invoice date. Approved claims will be paid 30 to 45 days after claim submission.



### **What are the exceptions?**

Projects with special pricing are exempt from this promotion.

Should you have any additional questions, please email your WAV account manager.

Happy selling!

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