





Azalea VAR Demo Program

The Azalea VAR Demo Kit Program offers value-added resellers and integrators the opportunity to showcase Azalea's innovative wireless mesh routers at a **50% discount**. Azalea wireless routers combine multi-radio, multi-frequency capabilities with true network routing to provide unparalleled capacity, scalability and long-range coverage for video surveillance networks, Wi-Fi HotZones, mobile public safety networks, and many other applications. Purchase a demo kit and ramp up your sales!

Program Guidelines

- Special program discounts of 50% off MSRP for Azalea Demo Kits will only be available through Azalea value-added distributors to resellers and integrators. No other discounts apply.
- Only one demo kit per year for each reseller office location may be purchased. Antennas and other accessories are not included.
- Any units purchased through this program may only be used for demonstration purposes, training and testing.
- Program period is from January to December 31, 2009. Program may change at any time at Azalea Network's discretion.

Demo Kits	Configurations		List Price	VAR Price
Outdoor Mesh Demo Kit	Any combination of three MSR2000 and/or MSR4000 wireless routers.		\$7,200 to \$10,500*	\$3,600 to \$5,250*
Indoor Mesh LAN Demo Kit	Three MSR1000 Indoor Mesh Routers.		\$4,050	\$2,025
Add these items to your Demo Kit at the same 50% discount				
Network Management System	One NMS1000 platform with 10 router licenses. (NMS1000-010-US-000)		\$7,000	\$3,500
Video Terminal Device	One 2.4 or 5GHz MST200 outdoor wireless terminal. (MST2H1FA-US-000 or MST2H1FG-US-000)		\$1,400 or 1,600**	\$700 or \$800**

* Depending on combination of MSR 2000/4000 mesh routers chosen

** Depending on frequency (2.4 or 5GHz).

For additional information on the Azalea VAR Demo Program, please contact us at sales@azaleanet.com. Information on Azalea's wireless solution can found at www.azaleanet.com.